

# TEC Final Exam 2026 – Sample Questions and Answers PDF

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Question 01	A person who is highly creative wants to become rich very fast and wants to make all the decisions. Where should he work?
Responses	<ul style="list-style-type: none"><li>i. An employee in a corporate company.</li><li>ii. To work as a professor at a university</li><li>iii. In a government office</li><li>iv. <b>None of the above.</b> <input checked="" type="checkbox"/></li></ul>
Question 02	How to inspire and create entrepreneurial leaders within the organizations?
Responses	<ul style="list-style-type: none"><li>i. <b>Develop entrepreneurial ecosystems inside organizations to promote entrepreneurial activity as a mainstream, strategic activity.</b> <input checked="" type="checkbox"/></li><li>ii. Promote employees often.</li><li>iii. Both are correct.</li><li>iv. None of them are correct.</li></ul>
Question 03	..... entrepreneurs create innovative solutions to the world's biggest problems that are scalable, sustainable and systematic.
Responses	<ul style="list-style-type: none"><li>i. Social</li><li>ii. Economical</li><li>iii. <b>Transformational</b> <input checked="" type="checkbox"/></li><li>iv. Political</li></ul>

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Question 04	Retail companies like Reliance Fresh, D-Mart, Big Bazaar have ----- to a ----- degree of conversion.
Responses	<ul style="list-style-type: none"><li>i. <b>Low to Medium</b> <input checked="" type="checkbox"/></li><li>ii. Medium to High</li><li>iii. Low to High</li><li>iv. High to Medium</li></ul>
Question 05	----- everyone competes on price as no one is exploring how they are able to differently adding value to customer.
Responses	<ul style="list-style-type: none"><li>i. Digitization</li><li>ii. <b>Commoditization</b> <input checked="" type="checkbox"/></li><li>iii. Privatization</li><li>iv. Capitalization</li></ul>
Question 06	Why do we need to evaluate an idea?
Responses	<ul style="list-style-type: none"><li>i. To know whether customers will buy the end product of an idea.</li><li>ii. To know whether the entrepreneur will make profits out of an idea.</li><li>iii. To know whether the entrepreneur can make a valuable product out of an idea.</li><li>iv. <b>All of the above.</b> <input checked="" type="checkbox"/></li></ul>
Question 07	How to identify whether an idea is a opportunity or not?
Responses	<ul style="list-style-type: none"><li>i. An idea needs to be valuable.</li><li>ii. <b>An idea needs to fulfill the need of a customer.</b> <input checked="" type="checkbox"/></li><li>iii. Both are correct.</li><li>iv. Neither is correct.</li></ul>

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Prof. Deepa Mani  
(ISB)



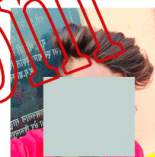
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Naveen Sharma  
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CSC Academy



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 Prof. Deepa Mani  
 (ISB)



Date : 2025-05-24

*Naveen Sharma*  
 Naveen Sharma  
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Date : 2025-03-24

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